





FSOL Information Company

Company profile

June 2008



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Introduction

FSOL Information company is an organization established based on the partnership of two entrepreneurs with over a 35 years of ICT market in Saudi Arabia and GCC. FSOL Information company is established based on the following main pillars of success:

- Supply Chain Management,
- Specialized ICT Training and Consultation.



Vision, Mission & Values

Our Vision

“ to be the leading provider of specialized ICT services and solutions in Saudi Arabia and GCC countries”

Our Mission

“ by partnering with global leaders in focused business to be profitable professional service provider in Saudi Arabia and GCC by 2010”

Our Values

“conduct our business with Six Sigma quality, passion, perfection with steady and sustainable growth”



Business Credentials

- Founded in 2008
- Saudi Limited Liability Company
- Head Quarter in Riyadh, Saudi Arabia
- Branch Bahrain

Key Contacts covering:

- Oil & Gas
- Petrochemical
- ICT
- Finance & Banking
- Construction
- Government



Our Partners

Transprocure

Pioneering in BPO-Procurement services, Transprocure leverages its presence in the market by providing a total end-to-end procurement service that includes the entire range of strategic and transactional processing. A leading offshore global procurement and solutions company, Transprocure serves as an instrument in helping businesses and organizations of various sizes and industries to manage corporate spend, increase savings, reduce costs, and maximize supplier relationships.





Neotelis

Neotelis assists telecommunications organizations worldwide to face the specific challenges of the global competitive environment by providing a wide array of business solutions, consulting expertise and training services.

Neotelis has collaborated with clients in Africa, the Americas and the Caribbean, Asia, Europe, the Middle East and Oceania.

Over the last 20 years, our senior executives and consultants have participated actively in the review, development, introduction and management of strategic and operational plans and activities of operators, regulators, governments and policy-makers. Neotelis has performed mandates in more than 100 countries around the world.





Line of Business

- Supply Chain Management
 - Strategic Procurement
 - E-Procurement
 - Procurement Outsourcing
 - Procurement Augmentation
 - CPM & CPSM Training



- Specialized ICT Training and Consultation
 - Strategy and Management
 - Marketing and Sales
 - Engineering and Operations
 - Finance
 - Human Resource
 - Policies and Regulations



Why FSOL Info

- Owned by two of the top Saudi entrepreneurs
- Long successful history in the Saudi & GCC Market
- Strong Client base with good financial relation
- Services mix we carry
- Strong IT setup (ERP system, Reporting directly to Vendors)
- Global Knowledge with Local Market Expertise
- Networking experience
- Value Added Distribution concept



Saudi Arabia Market Insight

Saudi Arabia Market is growing faster than the rest of the Middle East countries largely due to the increase in oil prices, therefore largest government budget for 2008. In addition, the Kingdom signed the World Trade agreement end of 2005 which will relatively open the country for foreign investment.

ICT business is expected to grow by more than %22 for 2008 reaching a total of more than 8 billion USD.

SMB continues to grow and represents the core of the ICT business in Saudi Arabia. Increased utilization of Internet and e-mail has increased the networking components in the SMB business.



Telecommunication:

- Three GSM & 3G licenses are awarded in Saudi Arabia.
- Four Landlines providing local, national and international voice.
- Three Data Service providers.
- 67 Internet Service providers.
- 37 Automated Vehicle Location.
- 140 SMS service providers.
- 12 Call Centers.
- 13 VSAT



Government:

Government modernization projects were high in 2007 in spite of the high expectations. Currently a large number of RFP's in the government indicating a strong direction to catch up with last year's expectations. Strong requests and projects are starting to take shape especially in the ICT, Economic Cities & Mega projects area.

Corporate / Enterprise:

Increased ICT purchasing is expected in the second half of 2008 with more organizations looking for leasing and outsourcing of the ICT & HR Developments operations.

Financial Services:

Strong growth in the banking and Financial sector in 2008 as the Kingdom starts to execute the conditions of the world trade agreement.



For more information please contact us at

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